

# Middle East

### Service Countries

- Egypt
- Oman
- Qatar
- Saudi Arabia
- UAE

### Products Available

- Ding and Dent (SMART repair)
- Finance GAP
- Protect Plus
- Replacement Vehicle
- Return to Invoice
- Tyre and Alloy Insurance
- Warranty

### Options available

- Partial Loss Excess Reimbursement
- OEM Parts Replacement
- Roadside Assistance

### Preferred Segments

- Banks
- Distributors and Dealers
- Finance and Leasing Companies
- Manufacturers

### Distribution Channels

- Point of Sale
- Bancassurance
- Direct and E-marketing
- Telemarketing

### Key Contacts

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Our Automotive Protection team has developed an unrivalled reputation for delivering successful insurance programs in the Middle East. This success has been built on providing world class solutions tailored for each individual client. All solutions are designed by our experienced professionals in partnership with the client in order to deliver mutually beneficial, consistent, and continuous growth.

|                                  | Egypt | Oman | Qatar | Saudi Arabia | UAE |
|----------------------------------|-------|------|-------|--------------|-----|
| Ding and Dent (SMART repair) (1) | ✓     | ✓    | ✓     | ✓            | ✓   |
| Finance GAP (1)                  | (2)   | ✓    | ✓     | (2)          | ✓   |
| Protect Plus (1)                 | ✓     | ✓    | ✓     | ✓            | ✓   |
| Replacement Vehicle (1)          | (2)   | ✓    | ✓     | (2)          | ✓   |
| Return To Invoice (1)            | (2)   | ✓    | ✓     | (2)          | ✓   |
| Tyre and Alloy Insurance (1)     | ✓     | ✓    | ✓     | ✓            | ✓   |
| Warranty (1)                     | ✓     | ✓    | ✓     | ✓            | ✓   |

(1) Danni POS System used

(2) Awaiting approval from local authorities

Other countries subject to business case

